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July 16, 2010

Ms.Fran Shewan, Purchasing Specialist Supervisor
Agency for Workforce Innovation
Office of Procurement and Contract Administration
Caldwell Building
107 East Madison Street, Suite B-047
Tallahassee FL 32399-4128

RE: 10-ITN-001-SS

Dear Ms. Shewan:

Accenture is pleased to respond to the Agency for Workforce Innovation (AWI) Invitation to Negotiate (ITN) for the Unemployment Compensation Claims and Benefits Information System Design, Development and Implementation (Solicitation No.10-ITN-001-SS). We understand and support your vision for this mission critical project.

Accenture appreciates the complexity of this UC Modernization effort. We are confident that we can provide you with the most experienced team and the latest solution to bring you the "extreme makeover" that you are seeking. We have over 25 years of experience in implementing UC systems nationwide. Today 6 of the 10 largest states continue to use UC systems that were built by Accenture.

Notwithstanding anything to the contrary contained in the ITN, Accenture is submitting this proposal with the understanding and condition that as a product of its discussion with the State of Florida during the Negotiations Phase of the ITN Process (pursuant to Sections B.14 and B.15), the parties will negotiate and sign a contract containing mutually acceptable terms and conditions. Based on our experience in working with the State of Florida, we are confident that Accenture and the State will achieve a mutually successful conclusion in a timely and efficient manner. We look forward to our discussions with you and working with you on this important project.

Enclosed is our Technical reply which shall remain valid for at least 365 days after the reply submission date or until the contract is executed. We would be happy to discuss our response with you at your earliest convenience. We look forward to having the opportunity to present our solution and sincerely hope that you select us to work with you to better serve our fellow Floridians and helping them get back to work.

Please contact me at (850) 591-5364 or Kathy McLeskey at (850) 591-1489, or via e-mail, at john.g.martin@accenture.com or kathleen.l.mcleskey@accenture.com , to discuss any aspects of our response.

Best regards,

John G. Martin
Accenture, Senior Executive